

CLEAN ENERGY EQUITY SHOWCASE



Community Solar Developer

STATUS:
Nonprofit

SIZE:
\$3 million in annual revenue

YEAR FOUNDED:
2009

HEADQUARTERS:
Washington, D.C.

WHY OUR WORK MATTERS:

We believe that clean energy is a necessity, not a luxury. We're all in this together, and we can't afford to leave our neighbors behind.

WHAT WE DO:

Groundswell builds people-centered community solar projects that deliver energy equity and economic opportunity. From project development to project finance, and from construction management to customer enrollment and support, we focus on the "community" in community solar.

WHO WE SERVE:

We serve low-income communities and households in six jurisdictions: the District of Columbia, Georgia, Hawaii, Illinois, Maryland and New York.



HOW WE PARTNER WITH THE PRIVATE SECTOR:

We leverage private capital for social good to finance community solar projects that deliver investment, jobs and local clean power to disinvested neighborhoods, while also providing deep energy savings to low-income households.

OUR ASK OF THE VERGE COMMUNITY

- **Mission-aligned capital:** Market expansion and continued development of our "Share Power" subscriber management platform for community solar and associated intellectual property.
- **Corporate partners:** Locations (with rooftops as the priority) for building community solar projects in target markets.
- **R&D support/collaboration:** Research on performance of innovative finance models for low-income solar, analyzing business models for energy storage to deliver resilience benefits in multiple regional markets.

Create Jobs	●●●●●●●●○○	8
Train a Workforce	●●●●●●●●●●	10
Develop New Technologies	●●●●●●●●●●	10
Deploy Clean Energy in US	●●●●●●●●●●	10
Bring Clean Energy to Developing Countries	○○○○○○○○○○○○	0
Support Public Policy	●●●●●●●●○○	8
Provide Grants/Financing	○○○○○○○○○○○○	0

All information self-reported and provided by the honoree.